SERFF Tracking #: RNOA-128665564 State Tracking #:

Company Tracking #: 1934 REV. 9-2012

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

**Product Name:** Endorsement Amending either the Basis of Values or Reserves Provision **Project Name/Number:** 1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

# Filing at a Glance

Company: Royal Neighbors of America

Product Name: Endorsement Amending either the "Basis of Values" or "Reserves" Provision

State: Arkansas

TOI: L08 Life - Other Sub-TOI: L08.000 Life - Other

Filing Type: Form

Date Submitted: 09/04/2012

SERFF Tr Num: RNOA-128665564

SERFF Status: Closed-Approved-Closed

State Tr Num:

State Status: Approved-Closed
Co Tr Num: 1934 REV. 9-2012

Implementation On Approval

Date Requested:

Author(s): John Friederich, Philip Blankenfeld, Deb Zemo

Reviewer(s): Linda Bird (primary)

Disposition Date: 09/10/2012

Disposition Status: Approved-Closed

Implementation Date:

State Filing Description:

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

**Product Name:** Endorsement Amending either the Basis of Values or Reserves Provision **Project Name/Number:** 1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

#### **General Information**

Project Name: 1934 Endorsement "Basis of Values" or Status of Filing in Domicile: Pending

"Reserves" Provision

Project Number: 1934 Rev. 9-2012 Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Illinois is pending approval

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 09/10/2012

State Status Changed: 09/10/2012

Deemer Date: Created By: Deb Zemo

Submitted By: Deb Zemo Corresponding Filing Tracking Number: 1934 Rev. 9-2012

Filing Description:

Enclosed for your review and approval is a specimen copy of the endorsement.

This endorsement is new, and has never been issued by Royal Neighbors of America (Royal Neighbors), nor been available for attachment to any life insurance or annuity certificate issued by Royal Neighbors at, or subsequent to issue.

To the best of my knowledge and belief, no part of this submission contains any unusual or possibly controversial items contrary to normal industry standards, and no assumptions or provisions contained in the forms unfairly discriminate in the availability of rates or benefits for applicants of the same class, equal expectation of life, and degree of risk or hazard.

The purpose of the endorsement is to amend and comply with the contract language related to Reserve calculations used for life insurance certificates. This endorsement does not amend any other provision of the certificates except for those related to the reserve calculations. It is intended that this endorsement will be attached to new issues of the life insurance certificates identified in this filing (provided in the supporting document tab), which have all received prior approval for use.

# **Company and Contact**

#### **Filing Contact Information**

Debra Zemo, Compliance Assistant/Legal zemodm@royalneighbors.org

Secretary

230 16th Street 800-627-4762 [Phone] 8233 [Ext]

Rock Island, IL 61201 309-788-3887 [FAX]

**Filing Company Information** 

Royal Neighbors of America CoCode: 57657 State of Domicile: Illinois
230 16th Street Group Code: Company Type: Life, Health,

Rock Island, IL 61201 Group Name: Royal Neighbors Annuity

(309) 732-8232 ext. 8232[Phone] FEIN Number: 36-1711198 State ID Number:

# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

**Product Name:** Endorsement Amending either the Basis of Values or Reserves Provision **Project Name/Number:** 1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

Retaliatory? Yes

Fee Explanation: 1 form x \$50 = \$50

Per Company: No

| Company                    | Amount  | <b>Date Processed</b> | Transaction # |
|----------------------------|---------|-----------------------|---------------|
| Royal Neighbors of America | \$50.00 | 09/04/2012            | 62259047      |

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

Product Name:Endorsement Amending either the Basis of Values or Reserves ProvisionProject Name/Number:1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

# **Correspondence Summary**

# **Dispositions**

| Status          | Created By | Created On | Date Submitted |
|-----------------|------------|------------|----------------|
| Approved-Closed | Linda Bird | 09/10/2012 | 09/10/2012     |

#### **Amendments**

| Schedule   | Schedule Item Name | Created By | Created On | Date Submitted |
|------------|--------------------|------------|------------|----------------|
| Supporting | Contract Affected  | Deb Zemo   | 09/05/2012 | 09/05/2012     |
| Document   |                    |            |            |                |

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

Product Name:Endorsement Amending either the Basis of Values or Reserves ProvisionProject Name/Number:1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

# **Disposition**

Disposition Date: 09/10/2012

Implementation Date: Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

| Schedule                      | Schedule Item   | Schedule Item Status | Public Access |
|-------------------------------|---|----------------------|---------------|
| Supporting Document           | Flesch Certification  |                      | Yes           |
| Supporting Document           | Application   |                      | No            |
| Supporting Document (revised) | Contract Affected   |                      | Yes           |
| Supporting Document           | Contract Affected   | Replaced             | Yes           |
| Form                          | Endorsement Amending either the "Basis of Values" or "Reserves" Provision |                      | Yes           |

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

**Product Name:** Endorsement Amending either the Basis of Values or Reserves Provision **Project Name/Number:** 1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

#### **Amendment Letter**

Submitted Date: 09/05/2012

Comments:

Endorsement will attach to contracts identified.

Changed Items:

#### **Supporting Document Schedule Item Changes:**

User Added -Name: Contract Affected

Comment: The purpose of the endorsement is to amend and comply with the contract language related to Reserve calculations used for life insurance certificates. This endorsement does not amend any other provision of the certificates except for those related to the reserve calculations. It is intended that this endorsement will be attached to new issues of the life insurance certificates identified in this filing (provided in the supporting document tab), which have all received prior approval for use.

Contracts Affected by Maximum Valuation Interest Rate-AR.pdf Contracts Affected by Maximum Valuation Interest Rate-AR 9-5-12.pdf SERFF Tracking #: RNOA-128665564 State Tracking #: 1934 REV. 9-2012

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

Product Name:Endorsement Amending either the Basis of Values or Reserves ProvisionProject Name/Number:1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

## Form Schedule

| Lead F | orm Number: 193 | 4 Rev. 9-2012 |      |                                 |                      |             |                      |
|--------|-----------------|---------------|------|---------------------------------|----------------------|-------------|----------------------|
| Item   | Schedule Item   | Form          | Form | Form                            | Action/              | Readability |                      |
| No.    | Status          | Number        | Type | Name                            | Action Specific Data | Score       | Attachments          |
| 1      |                 | 1934 Rev. 9-  | POLA | Endorsement Amending either the | Initial:             |             | 1934 Rev. 9-2012.pdf |
|        |                 | 2012          |      | "Basis of Values" or "Reserves" |                      |             |                      |
|        |                 |               |      | Provision                       |                      |             |                      |

Form Type Legend:

| ADV  | Advertising   | AEF  | Application/Enrollment Form                              |
|------|---|------|--|
| CER  | Certificate   | CERA | Certificate Amendment, Insert Page, Endorsement or Rider |
| DDP  | Data/Declaration Pages  | FND  | Funding Agreement (Annuity, Individual and Group)        |
| MTX  | Matrix  | NOC  | Notice of Coverage                                       |
| отн  | Other   | OUT  | Outline of Coverage                                      |
| PJK  | Policy Jacket   | POL  | Policy/Contract/Fraternal Certificate                    |
| POLA | Policy/Contract/Fraternal Certificate: Amendment, Insert Page, Endorsement or Rider | SCH  | Schedule Pages   |





# **ENDORSEMENT**Amending either the "Basis of Values" or "Reserves" Provision, as applicable

Attached to, and made a part of:

Certificate Number

Name of Insured

[00001XXXXXXX]

[JOHN A. DOE]

The text of either the "Basis of Values" or "Reserves" provision, as applicable, contained in this life insurance certificate is hereby amended by striking out the text of the provision in its entirety, and inserting in lieu thereof the following text:

"Reserves are based on 100% of The Ultimate Commissioners' 2001 Standard Ordinary (CSO) mortality table, male/female, smoker/non-smoker, age last birthday, 3½% interest. Reserves are according to the Commissioners' Reserve Valuation Method. All values are equal to or greater than those required by law."

Executed at the Home Office of Royal Neighbors of America in Rock Island, Illinois on the date of issue of the life insurance certificate to which it is attached.

Secretary and General Counsel

Bruce R. Peterson

President and CEO

Cynthia a. Tidwell

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

Product Name:Endorsement Amending either the Basis of Values or Reserves ProvisionProject Name/Number:1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

# **Supporting Document Schedules**

|                            |  | Item Status:  | Status Date:               |
|----------------------------|--|---|----------------------------|
| Satisfied - Item:          | Flesch Certification   |   |                            |
| Comments:                  |  |   |                            |
| Attachment(s):             |  |   |                            |
| Certification of Flesch.pd | lf   |   |                            |
| Compliance Rule and Re     | egulation.pdf  |   |                            |
|                            |  | Item Status:  | Status Date:               |
| Satisfied - Item:          | Contract Affected  |   |                            |
| Comments:                  | The purpose of the endorsement is to amend and comply with the insurance certificates. This endorsement does not amend any othe calculations. It is intended that this endorsement will be attached to provided in the supporting document tab), which have all received | er provision of the certificates except for th<br>o new issues of the life insurance certificat | ose related to the reserve |
| Attachment(s):             |  |   |                            |
| Contracts Affected by Ma   | aximum Valuation Interest Rate-AR.pdf  |   |                            |
| Contracts Affected by Ma   | aximum Valuation Interest Rate-AR 9-5-12.pdf   |   |                            |



230 16<sup>th</sup> Street | Rock Island, IL 61201

Phone: (309) 788-4561 | Toll-free: (800) 627-4762 E-mail: contact@royalneighbors.org | Web site: www.royalneighbors.org

## CERTIFICATION OF FLESCH READING EASE SCORE

Royal Neighbors of America does hereby certify that the following endorsement form, specimen copies of which are submitted herewith, are in its judgment readable based on the factors specified in Arkansas Regulations.

FORM TITLE

FLESCH SCALE READABILITY ANALYSIS AND TEST SCORE

1934 Rev. 9-2012 Endorsement Amending either the "Basis of Values" 36.7

or "Reserves" Provision, as applicable

- A Flesch reading ease test scores of the above forms is as indicated above.
- The forms are printed, except for specification pages, schedules and tables, in not less than ten point, one point leaded.
- The forms listed above were analyzed in their entirety both to the method and formula as specified in Arkansas Regulations.

Although Form; Rev. 8-2012 has a Flesch Score of less than 40, when attached to contracts included in this filing the Flesch reading ease test score is greater than 40.

Dated this 4th day of September 2012

Philip K. Blankenfeld - Compliance Manager

# **Certificate of Compliance with Arkansas Rule and Regulation 19**

Insurer: ROYAL NEIGHBORS OF AMERICA

| Form Number(s): 1924 Rev. 9-2012  |
|---|
|   |
|   |
|   |
|   |
|   |
|   |
| I hereby certify that the filing above meets all applicable Arkansas requirements including the requirements of Rule and Regulation 19. |
| Bruce R. Osterson   |
| Signature of Company Officer  |
|   |
| PRIVATE DIFFERMAN   |
| Name  |
|   |
|   |
| SECRETARY AND GENERAL COUNSEL   |
| Title   |
|   |
|   |
| 9/4/2012  |

| Form # 200711A Term<br>Life | 200711A-AR     |
|-----------------------------|----------------|
| SERFF#                      | RNOA-125278342 |
| Approved                    | 10/30/2007     |
| Form # 200612A SIWL         | 200612A-AR     |
| SERFF#                      | N/A            |
| Approved                    | 11/6/2006 - A  |
| Form # 200613A GDB          | 200613A-AR     |
| SERFF#                      | N/A            |
| Approved                    | 11/27/2006 - A |
| Form # 200811<br>Permanent  | 200811-AR      |
| SERFF#                      | RNOA-125592537 |
| Approved                    | 4/23/2008      |

| Form # 1111 SPWL | 1111-AR        |
|------------------|----------------|
| SERFF#           | RNOA-127355351 |
| Approved         | 9/1/2011       |
|                  |                |
| Form # 1211 UL   | 1211-AR        |
| SERFF#           | RNOA-128175019 |
| Approved         | 5/7/2012       |

 SERFF Tracking #:
 RNOA-128665564
 State Tracking #:
 Company Tracking #:
 1934 REV. 9-2012

State: Arkansas Filing Company: Royal Neighbors of America

TOI/Sub-TOI: L08 Life - Other/L08.000 Life - Other

Product Name: Endorsement Amending either the Basis of Values or Reserves Provision

Project Name/Number: 1934 Endorsement Basis of Values or Reserves Provision/1934 Rev. 9-2012

# **Superceded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

| Creation Date | Schedule   |                   | Replacement Creation Date | Attached Document(s)           |
|---------------|------------|-------------------|---------------------------|--------------------------------|
| 09/04/2012    | Supporting | Contract Affected | 09/05/2012                | Contracts Affected by Maximum  |
|               | Document   |                   |                           | Valuation Interest Rate-AR.pdf |

| Form # 200711A Term<br>Life | 200711A-AR     |
|-----------------------------|----------------|
| SERFF#                      | RNOA-125278342 |
| Approved                    | 10/30/2007     |
| Form # 200612A SIWL         | 200612A-AR     |
| SERFF#                      | N/A            |
| Approved                    | 11/6/2006 - A  |
| Form # 200613A GDB          | 200613A-AR     |
| SERFF#                      | N/A            |
| Approved                    | 11/27/2006 - A |
| Form # 200811<br>Permanent  | 200811-AR      |
| SERFF#                      | RNOA-125592537 |
| Approved                    | 4/23/2008      |